

Greater Victoria Bike to Work Society
Profit & Loss Prev Year Comparison
1 October 2013 through 12 June 2014

	1 Oct '13 - 12 Jun ...	1 Oct '12 - 12 Jun ...	\$ Change	% Change
Ordinary Income/Expense				
Income				
Bike Skills Course Income				
Bike Skills Contract	30,068.06	6,000.00	24,068.06	401.1%
One Day Skills Courses	854.58	630.00	224.58	35.7%
Bike Skills Corporate Sales	360.00	500.00	-140.00	-28.0%
One Hour Safety Course	0.00	300.00	-300.00	-100.0%
CanBike Courses	1,472.00	0.00	1,472.00	100.0%
Total Bike Skills Course Income	32,754.64	7,430.00	25,324.64	340.8%
Direct Public Support				
Corporate Contributions	23,450.00	36,700.00	-13,250.00	-36.1%
University / Colleges	14,500.00	12,000.00	2,500.00	20.8%
Direct Public Support - Other	300.00	0.00	300.00	100.0%
Total Direct Public Support	38,250.00	48,700.00	-10,450.00	-21.5%
Government Grants				
BC Gaming Branch	8,000.00	8,000.00	0.00	0.0%
Local Government Grants	20,150.00	12,250.00	7,900.00	64.5%
Total Government Grants	28,150.00	20,250.00	7,900.00	39.0%
Other Types of Income				
Bike to Work BC	26,140.00	37,529.84	-11,389.84	-30.4%
T-Shirt Sales	20,239.25	13,168.00	7,071.25	53.7%
Total Other Types of Income	46,379.25	50,697.84	-4,318.59	-8.5%
Investments				
Interest-Savings, Short-term CD	0.11	0.08	0.03	37.5%
Total Investments	0.11	0.08	0.03	37.5%
Total Income	145,534.00	127,077.92	18,456.08	14.5%
Cost of Goods Sold				
Direct Bike to Work Wk Expenses				
Advertising and Promotion	1,206.53	0.00	1,206.53	100.0%
Prizes	0.00	105.00	-105.00	-100.0%
Food and Beverage	0.00	794.07	-794.07	-100.0%
Graphic Artwork	245.75	0.00	245.75	100.0%
Event Coordination	16,935.00	8,806.00	8,129.00	92.3%
Celebration Station Expenses	5,299.47	3,686.74	1,612.73	43.7%
Printing and Copying	2,057.87	2,557.11	-499.24	-19.5%
Tents, permits, misc	9.00	0.00	9.00	100.0%
Post-event Surveys	0.00	245.00	-245.00	-100.0%
Transportation / First Aid	0.00	150.00	-150.00	-100.0%
Total Direct Bike to Work Wk Expen...	25,753.62	16,343.92	9,409.70	57.6%
Bike Skills Courses				
Advertising & Promotion	821.82	0.00	821.82	100.0%
Consultants	10,042.56	0.00	10,042.56	100.0%
Direct Contract expenses	1,379.98	0.00	1,379.98	100.0%
Instructor Fees	5,330.57	3,525.00	1,805.57	51.2%
Coordinator	8,689.35	0.00	8,689.35	100.0%
Course Materials	511.44	846.56	-335.12	-39.6%
Misc Bike Skills Expense	338.66	107.39	231.27	215.4%
Total Bike Skills Courses	27,114.38	4,478.95	22,635.43	505.4%
T-shirts- GVBTTW	18,254.61	10,523.67	7,730.94	73.5%
Total COGS	71,122.61	31,346.54	39,776.07	126.9%
Gross Profit	74,411.39	95,731.38	-21,319.99	-22.3%

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Expense				
Salaries and Benefits				
Salaries	6,750.25	9,233.06	-2,482.81	-26.9%
Worksafe BC	154.24	135.22	19.02	14.1%
Receiver General for Canada	1,162.90	3,087.34	-1,924.44	-62.3%
Total Salaries and Benefits	8,067.39	12,455.62	-4,388.23	-35.2%
Contract Services				
Honorarium	184.50	0.00	184.50	100.0%
Outside Contract Services	6,216.00	0.00	6,216.00	100.0%
Total Contract Services	6,400.50	0.00	6,400.50	100.0%
Facilities and Equipment				
Rent, Parking, Utilities	4,365.00	5,061.25	-696.25	-13.8%
Computer repairs and Maintenance	84.00	305.21	-221.21	-72.5%
Equip Rental and Maintenance	0.00	157.50	-157.50	-100.0%
Total Facilities and Equipment	4,449.00	5,523.96	-1,074.96	-19.5%
Operations				
Management Services	21,202.50	25,500.00	-4,297.50	-16.9%
Telephone, Telecommunications	1,473.58	2,085.34	-611.76	-29.3%
Office Supplies	731.99	390.74	341.25	87.3%
Accounting Fees	762.50	638.31	124.19	19.5%
Computer software	159.97	477.59	-317.62	-66.5%
Website	2,403.20	0.00	2,403.20	100.0%
Business Registration Fees	25.00	75.00	-50.00	-66.7%
Bank Charges	60.06	42.56	17.50	41.1%
Postage, Mailing Service	216.15	217.56	-1.41	-0.7%
Total Operations	27,034.95	29,427.10	-2,392.15	-8.1%
Other Types of Expenses				
Board Meeting Supplies	782.43	752.85	29.58	3.9%
Insurance - Liability, D and O	600.00	550.00	50.00	9.1%
Memberships and Dues	95.00	95.00	0.00	0.0%
Staff Development	0.00	51.45	-51.45	-100.0%
Total Other Types of Expenses	1,477.43	1,449.30	28.13	1.9%
Total Expense	47,429.27	48,855.98	-1,426.71	-2.9%
Net Ordinary Income	26,982.12	46,875.40	-19,893.28	-42.4%
Net Income	26,982.12	46,875.40	-19,893.28	-42.4%